

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending December 31, 2020, Audited**

	MCWHP	CCHP - FCP	CCHP - PACE	iCare	Total
Revenues					
Capitation-MA	77,351,093	37,516,555	25,706,495	52,054,176	192,628,319
Capitation- MC	48,347,594	16,906,679	18,667,763	23,841,771	107,763,807
Interest Income-Operating Acct	191,313	-	-	304,679	495,992
Other Retro Adjustments, DHS	864,935	351,926	-	195,029	1,411,890
Other Income	5,000	-	-	256,307	261,307
Total Revenues	126,759,935	54,775,160	44,374,258	76,651,962	302,561,315

Expenses					
Total Acute & Primary Services	33,087,575	14,963,720	10,056,446	24,895,311	83,003,052
Total LTC-Family Care Expenses	72,695,170	33,479,642	26,094,214	33,573,631	165,842,657
Cost Share	(2,916,864)	(987,987)	(595,261)	(518,005)	(5,018,117)
Room & Board	(6,665,419)	(2,700,090)	(1,107,622)	(1,097,831)	(11,570,962)
Other Third Party	-	-	(54,193)	-	(54,193)
Net Member Services Expenses	96,200,462	44,755,285	34,393,584	56,853,106	232,202,437

Net Care Management Expenses	11,800,398	4,513,215	5,734,522	6,577,131	28,625,266
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Administrative Expenses	6,225,049	3,101,070	2,365,395	4,418,042	16,109,556
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Total Operating Expenses	114,225,909	52,369,570	42,493,501	67,848,279	276,937,259
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Income (Loss) from Operations, CY	12,534,026	2,405,590	1,880,757	8,803,683	25,624,056
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Other (Revenue)/Expense, Operating

Total Other (Revenue)/Expense	(4,897,939)	1,721,251	1,883,247	(2,409,022)	(3,702,463)
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Net Income/ (Loss)	17,431,965	684,339	(2,490)	11,212,705	29,326,519
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Member Months by FC Target Group

Developmentally Disabled (DD)	20.1%	36.6%	11.0%	24.8%	22.9%
Physically Disabled (PD)	27.0%	32.0%	8.6%	44.7%	30.2%
Frail Elder (FE)	52.9%	31.4%	80.4%	30.5%	46.9%
Total Member Months	22,432	8,310	6,629	13,782	51,153

Key Ratios (as % of Revenue)

Member Service Expense, Net	75.9%	81.7%	77.5%	74.2%	76.7%
Care Management Service Expense	9.3%	8.2%	12.9%	8.6%	9.5%
Total Member Service Expense	85.2%	89.9%	90.4%	82.8%	86.2%
Administrative Expense	4.9%	5.7%	5.3%	5.8%	5.3%
Total Operating Expense	90.1%	95.6%	95.7%	88.6%	91.5%
Income (Loss) from Operations, CY	9.9%	4.4%	4.3%	11.4%	8.5%
Net Income/ (Loss)	13.8%	1.2%	0.0%	14.6%	9.7%

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	MCWHP	CCHP - FCP	CCHP - PACE	iCare	Total
Summary PMPM Presentation					
Revenues					
Capitation-MA	3,448.29	4,514.63	3,877.88	3,776.84	3,765.72
Capitation- MC	2,155.32	2,034.50	2,816.08	1,729.86	2,106.69
Interest Income-Operating Acct	8.53	-	-	22.11	9.70
Other Retro Adjustments, DHS	38.56	42.35	-	14.15	27.60
Other Income	0.22	-	-	18.60	5.11
Total Revenues	5,650.92	6,591.48	6,693.96	5,561.56	5,914.82
Expenses					
Total Acute & Primary Services	1,475.04	1,800.69	1,517.04	1,806.30	1,622.64
Total LTC-Family Care Expenses	3,240.73	4,028.84	3,936.37	2,435.97	3,242.08
Cost Share	(130.03)	(118.89)	(89.80)	(37.58)	(98.10)
Room & Board	(297.14)	(324.92)	(167.09)	(79.65)	(226.20)
Other Third Party	-	-	(8.18)	-	(1.06)
Net Member Services Expenses	4,288.60	5,385.72	5,188.34	4,125.04	4,539.36
Net Care Management Expenses	526.06	543.11	865.07	477.21	559.60
Administrative Expenses	277.51	373.17	356.83	320.56	314.93
Total Operating Expenses, CY	5,092.17	6,302.00	6,410.24	4,922.81	5,413.89
Income (Loss) from Operations, CY	558.75	289.48	283.72	638.75	500.93
Other (Revenue)/Expense, Ordinary					
Total Other (Revenue)/Expense	(218.35)	207.13	284.09	(174.79)	(72.38)
Net Income/ (Loss)	777.10	82.35	(0.37)	813.54	573.31
Member Months by FC Target Group					
Developmentally Disabled (DD)	20.1%	36.6%	11.0%	24.8%	22.9%
Physically Disabled (PD)	27.0%	32.0%	8.6%	44.7%	30.2%
Frail Elder (FE)	52.9%	31.4%	80.4%	30.5%	46.9%
Total Member Months	22,432	8,310	6,629	13,782	51,153
*Equity	63,771,993	15,655,234	70,409,137	149,836,364	

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.