

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending September 30, 2019**

	<u>Care WI- CWHP</u>	<u>CCHP - FCP</u>	<u>CCHP - PACE</u>	<u>iCare</u>	<u>Total</u>
Revenues					
Capitation-MA	58,674,924	24,640,803	16,776,536	34,267,425	134,359,688
Capitation- MC	31,585,707	11,427,196	12,498,180	16,081,571	71,592,654
Interest Income-Operating Acct	511,034	-	-	286,348	797,382
Other Retro Adjustments, DHS	444,220	730,462	-	171,913	1,346,595
Other Income	-	-	-	-	-
Total Revenues	91,215,885	36,798,461	29,274,716	50,807,257	208,096,319

Expenses					
Total Acute & Primary Services	28,145,813	11,437,548	7,179,507	21,508,419	68,271,287
Total LTC-Family Care Expenses	56,585,288	23,243,802	18,102,385	27,256,794	125,188,269
Cost Share	(2,512,689)	(898,792)	(408,607)	(495,994)	(4,316,082)
Room & Board	(4,546,203)	(1,884,276)	(760,683)	(1,120,550)	(8,311,712)
Other Third Party	-	-	(35,511)	-	(35,511)
Net Member Services Expenses	77,672,209	31,898,282	24,077,091	47,148,669	180,796,251

Net Care Management Expenses	9,021,061	3,031,005	4,085,700	3,859,346	19,997,112
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Administrative Expenses	5,172,374	1,789,036	1,526,370	2,629,244	11,117,024
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Total Operating Expenses	91,865,644	36,718,323	29,689,161	53,637,259	211,910,387
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Income (Loss) from Operations, CY	(649,759)	80,138	(414,445)	(2,830,002)	(3,814,068)
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Other (Revenue)/Expense, Operating

Total Other (Revenue)/Expense	(4,366,874)	(357,540)	(545,485)	(3,723,298)	(8,993,197)
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Net Income/ (Loss)	3,717,115	437,678	131,040	893,296	5,179,129
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Member Months by FC Target Group

Developmentally Disabled (DD)	18.9%	40.2%	12.5%	21.1%	21.8%
Physically Disabled (PD)	29.3%	29.0%	7.6%	47.0%	30.9%
Frail Elder (FE)	51.8%	30.8%	79.9%	31.9%	47.3%
Total Member Months	17,301	5,682	5,042	9,618	37,643

Key Ratios (as % of Revenue)

Member Service Expense, Net	85.2%	86.7%	82.2%	92.8%	86.9%
Care Management Service Expense	9.9%	8.2%	14.0%	7.6%	9.6%
Total Member Service Expense	95.1%	94.9%	96.2%	100.4%	96.5%
Administrative Expense	5.7%	4.9%	5.2%	5.2%	5.3%
Total Operating Expense	100.8%	99.8%	101.4%	105.6%	101.8%
Income (Loss) from Operations, CY	-0.8%	0.2%	-1.4%	-5.6%	-1.8%
Net Income/ (Loss)	4.1%	1.2%	0.4%	1.8%	2.5%

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	Care WI- CWHP	CCHP - FCP	CCHP - PACE	iCare	Total
Summary PMPM Presentation					
Revenues					
Capitation-MA	3,391.48	4,336.64	3,327.36	3,562.84	3,569.33
Capitation- MC	1,825.69	2,011.12	2,478.81	1,672.03	1,901.89
Interest Income-Operating Acct	29.54	0.00	0.00	29.77	21.18
Other Retro Adjustments, DHS	25.68	128.56	(0.00)	17.87	35.77
Other Income	-	-	-	-	-
Total Revenues	5,272.39	6,476.32	5,806.17	5,282.51	5,528.17
Expenses					
Total Acute & Primary Services	1,626.86	2,012.94	1,423.94	2,236.27	1,813.66
Total LTC-Family Care Expenses	3,270.70	4,090.78	3,590.32	2,833.94	3,325.68
Cost Share	(145.24)	(158.18)	(81.04)	(51.57)	(114.66)
Room & Board	(262.77)	(331.62)	(150.87)	(116.51)	(220.80)
Other Third Party	-	-	(7.04)	-	(0.94)
Net Member Services Expenses	4,489.55	5,613.92	4,775.31	4,902.13	4,802.94
Net Care Management Expenses	521.43	533.44	810.33	401.26	531.23
Administrative Expenses	298.97	314.86	302.73	273.37	295.33
Total Operating Expenses, CY	5,309.95	6,462.22	5,888.37	5,576.76	5,629.50
Income (Loss) from Operations, CY	(37.56)	14.10	(82.20)	(294.25)	(101.33)
Other (Revenue)/Expense, Ordinary					
Total Other (Revenue)/Expense	(252.41)	(62.93)	(108.19)	(387.12)	(238.91)
Net Income/ (Loss)	214.85	77.03	25.99	92.87	137.58
Member Months by FC Target Group					
Developmentally Disabled (DD)	18.9%	40.2%	12.5%	21.1%	21.8%
Physically Disabled (PD)	29.3%	29.0%	7.6%	47.0%	30.9%
Frail Elder (FE)	51.8%	30.8%	79.9%	31.9%	47.3%
Total Member Months	17,301	5,682	5,042	9,618	37,643
*Equity	34,621,702	15,147,023		41,597,238	91,365,963

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

CWHP and iCare results reflect the reversal of a premium deficiency reserve.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.