

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending September 30, 2018**

	Care WI- CWHP	CCI-CCHP	iCare	Total
Revenues				
Capitation-MA	52,432,093	41,866,081	27,602,222	121,900,396
Capitation- MC	30,503,052	23,015,202	14,369,104	67,887,358
Interest Income-Operating Acct	115,925	-	152,948	268,873
Other Retro Adjustments, DHS	330,987	712,949	176,066	1,220,002
Other Income	7,000	-	157,139	164,139
Total Revenues	83,389,057	65,594,232	42,457,479	191,440,768

Expenses				
Total Acute & Primary Services	28,116,195	17,464,501	19,340,073	64,920,769
Total LTC-Family Care Expenses	48,021,257	40,166,647	23,598,066	111,785,970
Cost Share	(1,837,483)	(1,251,173)	(401,208)	(3,489,864)
Room & Board	(3,565,164)	(2,649,117)	(974,734)	(7,189,015)
Other Third Party	-	-	-	-
Net Member Services Expenses	70,734,805	53,730,858	41,562,197	166,027,860

Net Care Management Expenses	8,892,930	6,645,281	3,248,736	18,786,947
------------------------------	-----------	-----------	-----------	------------

Administrative Expenses	6,298,596	3,207,490	2,575,825	12,081,911
-------------------------	-----------	-----------	-----------	------------

Total Operating Expenses	85,926,331	63,583,629	47,386,758	196,896,718
---------------------------------	-------------------	-------------------	-------------------	--------------------

Income (Loss) from Operations, CY	(2,537,274)	2,010,603	(4,929,279)	(5,455,950)
--	--------------------	------------------	--------------------	--------------------

Other (Revenue)/Expense, Operating

Total Other (Revenue)/Expense	(1,027,273)	(493,020)	(2,521,747)	(4,042,040)
-------------------------------	-------------	-----------	-------------	-------------

Net Income/ (Loss)	(1,510,001)	2,503,623	(2,407,532)	(1,413,910)
---------------------------	--------------------	------------------	--------------------	--------------------

Member Months by FC Target Group

Developmentally Disabled (DD)	19.6%	25.5%	15.2%	20.4%
Physically Disabled (PD)	31.2%	17.5%	70.1%	36.1%
Frail Elder (FE)	49.2%	57.0%	14.7%	43.5%
Total Member Months	15,834	10,876	8,269	34,979

Key Ratios (as % of Revenue)

Member Service Expense, Net	84.8%	81.9%	97.9%	86.7%
Care Management Service Expense	10.7%	10.1%	7.6%	9.8%
Total Member Service Expense	95.5%	92.0%	105.5%	96.5%
Administrative Expense	7.6%	4.9%	6.1%	6.3%
Total Operating Expense	103.1%	96.9%	111.6%	102.8%
Income (Loss) from Operations, CY	-3.1%	3.1%	-11.6%	-2.8%
Net Income/ (Loss)	-1.8%	3.8%	-5.7%	-0.7%

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending September 30, 2018**

	Care WI- CWHP	CCI-CCHP	iCare	Total
Summary PMPM Presentation				
Revenues				
Capitation-MA	3,311.40	3,849.40	3,338.21	3,485.00
Capitation- MC	1,926.45	2,116.15	1,737.80	1,940.83
Interest Income-Operating Acct	7.33	-	18.50	7.69
Other Retro Adjustments, DHS	20.90	65.55	21.29	34.88
Other Income	0.44	-	19.00	4.69
Total Revenues	5,266.52	6,031.10	5,134.80	5,473.09
Expenses				
Total Acute & Primary Services	1,775.70	1,605.78	2,338.99	1,856.01
Total LTC-Family Care Expenses	3,032.83	3,693.15	2,853.95	3,195.84
Cost Share	(116.05)	(115.04)	(48.52)	(99.77)
Room & Board	(225.16)	(243.57)	(117.88)	(205.53)
Other Third Party	-	-	-	-
Net Member Services Expenses	4,467.32	4,940.32	5,026.54	4,746.55
Net Care Management Expenses	561.64	611.00	392.90	537.10
Administrative Expenses	397.79	294.91	311.52	345.41
Total Operating Expenses, CY	5,426.75	5,846.23	5,730.96	5,629.06
Income (Loss) from Operations, CY	(160.23)	184.87	(596.16)	(155.97)
Other (Revenue)/Expense, Ordinary				
Total Other (Revenue)/Expense	(64.88)	(45.33)	(304.98)	(115.56)
Net Income/ (Loss)	(95.35)	230.20	(291.18)	(40.41)
Member Months by FC Target Group				
Developmentally Disabled (DD)	19.6%	25.5%	15.2%	20.4%
Physically Disabled (PD)	31.2%	17.5%	70.1%	36.1%
Frail Elder (FE)	49.2%	57.0%	14.7%	43.5%
Total Member Months	15,834	10,876	8,269	34,979
*Equity	35,373,473	15,639,726	38,072,886	89,086,085

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.