

**Family Care
MCO Financial Statement Summaries
YTD for Period Ending June 30, 2019**

	Inclusa	LCI	MCFCI	CCI	CWF	Total
Revenues						
Capitation	276,848,766	115,698,930	150,886,336	216,752,190	174,020,503	934,206,725
Interest Income- Operating Acct	85,333	0	0	0	212,606	297,939
Other Retro Adjustments, DHS	5,331,679	1,641,838	(203,006)	2,364,687	0	9,135,198
Other Income	26,620	79,086	26,202	0	3,813,861	3,945,769
Total Service Revenue	282,292,398	117,419,854	150,709,532	219,116,877	178,046,970	947,585,631

Expenses						
Member Service Expenses	254,930,030	110,918,211	147,571,447	211,646,753	178,702,920	903,769,361
Cost Share	(8,765,354)	(4,368,775)	(7,516,039)	(7,888,567)	(6,001,813)	(34,540,548)
Room & Board	(22,945,010)	(10,832,041)	(11,188,056)	(21,582,047)	(15,662,174)	(82,209,328)
Other Third Party	(1,647)	(118,912)	0	0	(50,569)	(171,128)
Net Member Services Expenses	223,218,019	95,598,483	128,867,352	182,176,139	156,988,364	786,848,357

Net Care Management Expenses	37,874,054	13,828,490	19,182,792	20,870,002	18,314,143	110,069,481
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Administrative Expenses	11,957,591	4,286,464	4,665,110	4,930,124	6,658,549	32,497,838
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Total Operating Expenses, CY	273,049,664	113,713,437	152,715,254	207,976,265	181,961,056	929,415,676
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Income (Loss) from Operations, CY	9,242,734	3,706,417	(2,005,722)	11,140,612	(3,914,086)	18,169,955
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Other (Revenue)/Expense, Ordinary

Total Other (Revenue)/Expense	(1,524,998)	(132,623)	(2,656,658)	111,502	(10,462,406)	(14,665,183)
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Net Income/ (Loss)	10,767,732	3,839,040	650,936	11,029,110	6,548,320	32,835,138
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Member Months by FC Target Group

Developmentally Disabled (DD)	50.9%	48.7%	34.4%	47.2%	49.7%	46.7%
Physically Disabled (PD)	15.9%	14.8%	17.4%	20.5%	14.9%	16.9%
Frail Elder (FE)	33.2%	36.5%	48.2%	32.3%	35.4%	36.4%
Total Member Months	88,571	35,036	52,149	67,363	51,954	295,073

Key Ratios (as % of Revenue)

Member Service Expense, Net	79.1%	81.4%	85.5%	83.2%	88.2%	83.0%
Care Management Service Expense	13.4%	11.8%	12.7%	9.5%	10.3%	11.6%
Total Member Service Expense	92.5%	93.2%	98.2%	92.7%	98.5%	94.6%
Administrative Expense	4.2%	3.6%	3.1%	2.2%	3.7%	3.4%
Total Operating Expense	96.7%	96.8%	101.3%	94.9%	102.2%	98.0%
Income (Loss) from Operations, CY	3.3%	3.2%	-1.3%	5.1%	-2.2%	2.0%
Net Income/(Loss)	3.8%	3.3%	0.4%	5.0%	3.7%	3.5%

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Summary PMPM Presentation						
Revenues						
Capitation	3,125.73	3,302.25	2,893.37	3,217.67	3,349.52	3,166.02
Interest Income- Operating Acct	0.96	0.00	0.00	0.00	4.09	1.01
Other Retro Adjustments, DHS	60.20	46.86	(3.89)	35.10	0.00	30.96
Other Income	0.30	2.26	0.50	0.00	73.41	13.37
Total Revenues	3,187.19	3,351.37	2,889.98	3,252.77	3,427.02	3,211.36
Expenses						
Total Member Service Expenses	2,878.26	3,165.80	2,829.80	3,141.88	3,439.65	3,062.86
Cost Share	(98.96)	(124.69)	(144.13)	(117.11)	(115.52)	(117.06)
Room & Board	(259.06)	(309.17)	(214.54)	(320.38)	(301.46)	(278.61)
Other Third Party	(0.02)	(3.39)	0.00	0.00	(0.97)	(0.58)
Net Member Service Expenses	2,520.22	2,728.55	2,471.13	2,704.39	3,021.70	2,666.61
Net Care Management Expenses	427.61	394.69	367.85	309.81	352.51	373.02
Administrative Expenses	135.01	122.34	89.46	73.19	128.16	110.13
Total Operating Expenses, CY	3,082.84	3,245.58	2,928.44	3,087.39	3,502.37	3,149.76
Income (Loss) from Operations, CY	104.35	105.79	(38.46)	165.38	(75.35)	61.60
Other (Revenue)/Expense, Ordinary						
Total Other (Revenue)/Expense	(17.22)	(3.79)	(50.94)	1.65	(201.38)	(49.70)
Net Income/(Loss)	121.57	109.58	12.48	163.73	126.03	111.30
Member Months by FC Target Group						
Developmentally Disabled (DD)	50.9%	48.7%	34.4%	47.2%	49.7%	46.7%
Physically Disabled (PD)	15.9%	14.8%	17.4%	20.5%	14.9%	16.9%
Frail Elder (FE)	33.2%	36.5%	48.2%	32.3%	35.4%	36.4%
Total Member Months	88,571	35,036	52,149	67,363	51,954	295,073

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	Inclusa	LCI	MCFCI	CCI	CWF	Total
Solvency Protection						
Working Capital						
Current Assets	88,553,201	32,087,053	74,885,520	58,327,761	40,988,272	294,841,807
Current Liabilities	50,014,931	21,492,707	34,277,126	39,151,900	46,691,686	191,628,350
Working Capital (Curr Assets- Curr Liab)	38,538,270	10,594,346	40,608,394	19,175,861	(5,703,414)	103,213,457
Working Capital Requirement	16,399,616	7,042,951	8,926,302	13,007,467	9,996,069	55,372,405
Excess/(shortage)	22,138,654	3,551,395	31,682,092	6,168,394	(15,699,483)	47,841,052

Restricted Reserve						
Current Restricted Reserve	6,474,493	3,367,528	4,200,000	5,563,830	4,373,981	23,979,832
Restricted Reserve Requirement	6,466,539	3,347,650	3,975,434	5,335,822	4,332,023	23,457,468
Excess/(shortage)	7,954	19,878	224,566	228,008	41,958	522,364

Solvency Fund						
Current Solvency Fund	3,494,620	1,418,830	2,169,687	2,720,000	2,056,490	11,859,627
Solvency Fund Requirement	3,494,620	1,418,830	2,051,790	2,719,600	2,056,490	11,741,330
Excess/(shortage)	0	0	117,897	400	0	118,297

*Restricted Equity - Solvency Protection	26,360,775	11,809,431	14,953,526	21,062,889	16,384,582	90,571,203
Other Equity	23,620,266	5,079,649	35,500,642	12,206,159	(13,149,824)	63,256,892
**Total Equity	49,981,041	16,889,080	50,454,168	33,269,048	3,234,758	153,828,095

*Restricted Equity-Solvency Protection is the calculated sum of the Working Capital, Restricted Reserve, and Solvency Fund requirements

**Total Equity includes restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.