

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending December 31, 2017**

Revenues	Care WI- CWHP	CCI-CCHP	iCare	Total
	Audited	Audited	Audited	
Capitation-MA	65,934,911	55,211,624	33,682,154	154,828,689
Capitation- MC	46,942,265	36,212,116	16,671,089	99,825,470
Interest Income-Operating Acct	61,841	-	184,134	245,975
Other Retro Adjustments, DHS	308,727	197,762	(30,818)	475,671
Other Income	2,999	40,669		43,668
Total Revenues	113,250,743	91,662,171	50,506,559	255,419,473

Expenses				
Total Acute & Primary Services	38,329,562	28,851,159	23,795,536	90,976,257
Total LTC-Family Care Expenses	54,673,516	54,486,721	26,188,714	135,348,951
Cost Share	(1,974,782)	(1,674,243)	(376,460)	(4,025,485)
Room & Board	(3,549,098)	(3,395,026)	(1,118,205)	(8,062,329)
Other Third Party	-	-	-	-
Net Member Services Expenses	87,479,198	78,268,611	48,489,585	214,237,394

Net Care Management Expenses	10,523,619	9,280,077	3,936,273	23,739,969
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Administrative Expenses	7,194,477	3,913,741	2,291,079	13,399,297
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Total Operating Expenses	105,197,294	91,462,429	54,716,937	251,376,660
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Income (Loss) from Operations, CY	8,053,449	199,742	(4,210,378)	4,042,813
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Other (Revenue)/Expense, Operating				
Total Other (Revenue)/Expense	(1,753,438)	(770,745)	(3,101,667)	(5,625,850)
Net Income/ (Loss)	9,806,887	970,487	(1,108,711)	9,668,663

Member Months by FC Target Group				
Developmentally Disabled (DD)	16.5%	23.3%	18.4%	20.7%
Physically Disabled (PD)	33.9%	19.3%	53.1%	35.9%
Frail Elder (FE)	49.6%	57.4%	28.5%	43.4%
Total Member Months	18,687	14,857	10,258	40,802

Key Ratios (as % of Revenue)				
Member Service Expense, Net	77.2%	85.4%	96.0%	83.9%
Care Management Service Expense	9.3%	10.1%	7.8%	9.3%
Total Member Service Expense	86.5%	95.5%	103.8%	93.2%
Administrative Expense	6.4%	4.3%	4.5%	5.2%
Total Operating Expense	92.9%	99.8%	108.3%	98.4%
Income (Loss) from Operations, CY	7.1%	0.2%	-8.3%	1.6%
Net Income/ (Loss)	8.7%	1.1%	-2.2%	3.8%

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	Care WI- CWHP	CCI-CCHP	iCare	Total
Summary PMPM Presentation				
Revenues				
Capitation-MA	3,528.37	3,716.20	3,283.50	3,794.63
Capitation- MC	2,512.01	2,437.38	1,625.18	2,446.58
Interest Income-Operating Acct	3.31	-	17.95	6.03
Other Retro Adjustments, DHS	16.52	13.31	(3.00)	11.66
Other Income	0.16	2.74	-	1.07
Total Revenues	6,060.37	6,169.63	4,923.63	6,259.98
Expenses				
Total Acute & Primary Services	2,051.12	1,941.92	2,319.71	2,229.70
Total LTC-Family Care Expenses	2,925.74	3,667.41	2,553.00	3,317.21
Cost Share	(105.68)	(112.69)	(36.70)	(98.66)
Room & Board	(189.92)	(228.51)	(109.01)	(197.60)
Other Third Party	-	-	-	-
Net Member Services Expenses	4,681.26	5,268.13	4,727.00	5,250.65
Net Care Management Expenses	563.15	624.63	383.73	581.83
Administrative Expenses	385.00	263.43	223.35	328.40
Total Operating Expenses, CY	5,629.41	6,156.19	5,334.07	6,160.87
Income (Loss) from Operations, CY	430.96	13.44	(410.45)	99.10
Other (Revenue)/Expense, Ordinary				
Total Other (Revenue)/Expense	(93.83)	(51.88)	(302.37)	(137.88)
Net Income/ (Loss)	524.79	65.32	(108.08)	236.98
Member Months by FC Target Group				
Developmentally Disabled (DD)	16.5%	23.3%	18.4%	20.7%
Physically Disabled (PD)	33.9%	19.3%	53.1%	35.9%
Frail Elder (FE)	49.6%	57.4%	28.5%	43.4%
Total Member Months	18,687	14,857	10,258	40,802
*Equity	35,799,976	13,136,104	32,700,413	81,636,493

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.