

Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending December 31, 2011, Audited

	CHP-PHP	Care WI- CWHP	CCI-CCHP	iCare	Total
Revenues					
Capitation-MA	72,500,630	47,081,437	51,070,075	11,058,503	181,710,645
Capitation- MC	38,041,747	27,987,207	37,171,462	3,316,462	106,516,878
Interest Income- Operating Acct		27,053			27,053
Other Retro Adjustments, DHS	(13,660)	(145,581)	56,672	(1,855,618)	(1,958,187)
Other Income	457,696	303,837			761,534
Total Revenue	110,986,414	75,253,953	88,298,208	12,519,347	287,057,922

Expenses					
Total Acute & Primary Service Expenses	33,086,211	26,765,989	37,445,218	7,091,254	104,388,671
Total LTC-Family Care Expenses	62,734,989	36,948,719	46,448,283	3,428,894	149,560,885
Cost Share	(2,266,531)	(1,212,946)	(1,558,952)	(18,868)	(5,057,297)
Room & Board	(4,509,167)	(2,415,260)	(2,510,389)	(103,608)	(9,538,423)
Spend Down & Third Party	(1,169,963)	(163,887)	(98,266)		(1,432,116)
Net Member Services Expenses	87,875,539	59,922,614	79,725,895	10,397,672	237,921,720

Net Care Management Expenses	17,259,109	13,205,834	6,525,957	1,697,963	38,688,862
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Administrative Expenses	5,879,649	5,075,222	1,256,777	795,006	13,006,654
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Total Operating Expenses, CY	111,014,296	78,203,670	87,508,628	12,890,641	289,617,236
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Income (Loss) from Operations, CY	(27,882)	(2,949,718)	789,580	(371,294)	(2,559,314)
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Other (Revenues)/Expenses, Ordinary					
Total Other (Revenue)/Expenses	(389,356)	(227,451)	(1,469,985)	904	(2,085,888)

Net Surplus/(Deficit)	361,475	(2,722,267)	2,259,565	(372,198)	(473,425)
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Member Months	20,550	15,110	17,239	3,518	56,417
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Key Ratios (as % of Revenue)					
Member Service Expense, Net	79.2%	79.6%	90.3%	83.1%	82.9%
Care Management Service Expense	15.6%	17.5%	7.4%	13.6%	13.5%
Total Member Service Expense	94.7%	97.2%	97.7%	96.6%	96.4%
Administrative Expense	5.3%	6.7%	1.4%	6.4%	4.5%
Total Operating Expense	100.0%	103.9%	99.1%	103.0%	100.9%
Net Suplus(Deficit)	0.3%	-3.6%	2.6%	-3.0%	-0.2%

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Summary PMPM Presentation					
Revenues					
Capitation-MA	3,528.01	3,115.91	2,962.47	3,143.41	3,220.85
Capitation- MC	1,851.18	1,852.23	2,156.24	942.71	1,888.03
Interest Income- Operating Acct	0.00	1.79	0.00	0.00	0.48
Other Retro Adjustments, DHS	(0.66)	(9.63)	3.29	(527.46)	(34.71)
Other Income	22.27	20.11	0.00	0.00	13.50
Total Revenue	5,400.80	4,980.41	5,122.00	3,558.65	5,088.15
Expenses					
Total Acute & Primary Service Expenses	1,610.03	1,771.41	2,172.12	2,015.71	1,850.31
Total LTC-Family Care Expenses	3,052.80	2,445.32	2,694.37	974.67	2,650.99
Cost Share	(110.29)	(80.27)	(90.43)	(5.36)	(89.64)
Room & Board	(219.42)	(159.85)	(145.62)	(29.45)	(169.07)
Spend Down & Third Party	(56.93)	(10.85)	(5.70)	0.00	(25.38)
Net Member Services Expenses	4,276.18	3,965.76	4,624.74	2,955.56	4,217.20
Net Care Management Costs	839.86	873.98	378.56	482.65	685.77
Administrative Expenses	286.11	335.89	72.90	225.98	230.54
Total Operating Expenses, CY	5,402.16	5,175.62	5,076.20	3,664.20	5,133.51
Income (Loss) from Operations, CY	(1.36)	(195.22)	45.80	(105.54)	(45.36)
Other (Revenues)/Expenses, Ordinary					
Total Other (Revenue)/ Expenses	(18.95)	(15.05)	(85.27)	0.26	(36.97)
Net Surplus/(Deficit)	17.59	(180.16)	131.07	(105.80)	(8.39)
Member Months	20,550	15,110	17,239	3,518	56,417