## MCO Financial Statement Summaries Family Care Partnership/PACE YTD for Period Ending Dec 31, 2010, Audited

	CHP-PHP	Care WI- CWHP	CCI-CCHP	iCare	Total
Revenue					
Capitation-MA	81,690,012	44,269,391	43,789,030	2,094,044	171,842,477
Capitation- MC	41,569,941	27,961,424	33,834,150	452,320	103,817,835
Other DHS Funding	535,213	(353,987)	582,474	(339,021)	424,679
Interest Income- Operating Acct		28,958		·	28,958
Other Income	27,615				27,615
Total Service Revenue	123,822,781	71,905,786	78,205,654	2,207,343	276,141,564
<u>Expenses</u>					
Total Acute & Primary Services	36,719,965	21,445,264	35,156,973	1,141,510	94,463,712
Total LTC-Family Care Expenses	67,585,540	33,106,845	29,785,377	642,036	131,119,798
Total Member Service Expenses	104,305,505	54,552,109	64,942,350	1,783,546	225,583,510
Cost Share, Net	(2,200,484)	(1,133,602)	(1,013,493)	(10,182)	(4,357,761)
Room & Board, Net	(4,401,137)	(2,088,778)	(1,709,157)	(15,271)	(8,214,343)
Spend Down & Third Party	(473,972)	(138,999)	(74,116)		(687,087)
Net Member Services Costs	97,229,912	51,190,730	62,145,584	1,758,093	212,324,319
Net Care Management Costs	20,944,178	11,779,929	4,794,049	836,784	38,354,940
Administrative Expenses	5,899,307	4,871,316	12,964,786	249,818	23,985,227
Total Operating Expenses, CY	124,073,397	67,841,975	79,904,419	2,844,695	274,664,486
Income (Loss) from Operations, CY	(250,617)	4,063,811	(1,698,765)	(637,352)	1,477,077
Total Other (Revenue)/Expense	(121,281)	809,053	(2,416,517)	0	(1,728,745)
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Net Surplus/(Deficit)	(129,336)	3,254,758	717,752	(637,352)	3,205,822
Member Months	22,887	13,824	14,781	670	52,162
Key Ratios (as % of Revenue)					
Member Service Expense, Net	78.52%	71.19%	79.46%	79.65%	76.89%
Care Management Service Expense	16.91%	16.38%	6.13%	37.91%	13.89%
Administrative Expense	4.76%	6.77%	16.58%	11.32%	8.69%
Total Operating Expense	100.20%	94.35%	102.17%	128.87%	99.47%
Net Suplus(Deficit)	-0.10%	4.53%	0.92%	-28.87%	1.16%

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	CHP-PHP	Care WI- CWHP	CCI-CCHP	iCare	Total
PMPM Presentation					
Revenue					
Capitation-MA	3,569.28	3,202.36	2,962.52	3,125.44	3,294.40
Capitation- MC	1,816.31	2,022.67	2,289.03	675.10	1,990.30
Other DHS Funding	23.39	(25.61)	39.41	(506.00)	8.14
Interest Income- Operating Acct	0.00	2.09	0.00	0.00	0.56
Other Income	1.21	0.00	0.00	0.00	0.53
Total Service Revenue	5,410.18	5,201.52	5,290.96	3,294.54	5,293.92
Expenses					
Total Acute & Primary Services	1,604.40	1,551.31	2,378.52	1,703.75	1,810.97
Total LTC-Family Care Expenses	2,953.01	2,394.88	2,015.11	958.26	2,513.70
Total Member Service Expenses	4,557.41	3,946.19	4,393.64	2,662.01	4,324.67
Cost Share	(96.15)	(82.00)	(68.57)	(15.20)	(83.54)
Room & Board	(192.30)	(151.10)	(115.63)	(22.79)	(157.48)
Spend Down & Third Party	(20.71)	(10.05)	(5.01)	0.00	(13.17)
Net Member Services Costs	4,248.26	3,703.03	4,204.42	2,624.02	4,070.48
Net Care Management Costs	915.11	852.14	324.34	1,248.93	735.30
Administrative Expenses	257.76	352.38	877.13	372.86	459.82
Total Operating Expenses, CY	5,421.13	4,907.55	5,405.89	4,245.81	5,265.60
Income (Loss) from Operations, CY	(10.95)	293.97	(114.93)	(951.27)	28.32
Total Other (Revenue)/Expense	(5.30)	58.53	(163.49)	0.00	(33.14)
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Net Surplus/(Deficit)	(5.65)	235.44	48.56	(951.27)	61.46
Member Months	22,887	13,824	14,781	670	52,162
Total Equity	8,161,115	15,966,498	13,879,313	20,412,403	38,006,926