MCO Financial Statement Summaries YTD for Period Ending December 31, 2009 Audited

| _ | SFCA | CCCW | ссо | wwc | MCDA | CCI | CWF | CHP | NB | Total |
|--|-------------|-------------|-------------|---------------|--------------|--------------|--------------|-------------|-------------|--------------|
| Revenue | | | | | | | | | | |
| Capitation | 34,341,646 | 80,775,955 | 29,408,140 | 88,809,455 | 193,784,469 | 136,993,846 | 99,430,848 | 33,576,907 | 32,639,240 | 729,760,506 |
| Other DHS | 928,881 | 3,357,124 | | 1,197,186 | | 7,615,010 | 3,664,850 | 3,760,328 | 1,965,611 | 22,488,990 |
| Interest Income- Operating Acct | | 47,783 | 43,613 | | 8,845 | 6 | | | 23,107 | 123,354 |
| Risk Sharing Accrual | 629,605 | | | 3,768,797 | | 1,880,569 | 11,988,075 | 9,209,975 | 3,523,855 | 31,000,876 |
| Other | 80,765 | 148,787 | 8,834 | 10,771 | 644,924 | | | | | 894,081 |
| Total Revenue | 35,980,897 | 84,329,649 | 29,460,586 | 93,786,209 | 194,438,238 | 146,489,431 | 115,083,773 | 46,547,210 | 38,151,813 | 784,267,806 |
| | | | | | | | | | | |
| <u>Expenses</u> | | | | | | | | | | |
| Member Services | 31,999,411 | 79,093,878 | 28,131,904 | 87,625,220 | 181,683,403 | 141,237,276 | 109,660,591 | 47,830,001 | 32,888,806 | 740,150,490 |
| Cost Share | (687,885) | (1,545,642) | (967,028) | (2,017,729) | (10,378,395) | (1,910,005) | (1,155,545) | (314,632) | (252,289) | (19,229,150) |
| Room & Board | (2,477,496) | (7,002,355) | (2,471,756) | (6,678,701) | (12,693,081) | (12,637,175) | (10,660,464) | (3,811,270) | (2,409,635) | (60,841,932) |
| Spend Down & Third Party | (119,152) | (392,072) | (224,579) | (287,114) | 0 | (660,065) | (454,483) | | (42,661) | (2,180,127) |
| Net Member Services Costs | 28,714,878 | 70,153,809 | 24,468,541 | 78,641,676 | 158,611,927 | 126,030,031 | 97,390,099 | 43,704,098 | 30,184,221 | 657,899,281 |
| | | | | - | | | | | | |
| Care Management (External) | 5,298,528 | | 55,236 | | 23,683,998 | 5,943,893 | 70,572 | | 155,649 | 35,207,875 |
| Care Management (Internal) | | 11,920,638 | 4,316,944 | 13,027,024 | 1,215,092 | 11,229,053 | 11,205,034 | 5,104,443 | 4,699,466 | 62,717,693 |
| Care Management- Admin Allocation | | | | | 2,245,341 | 766,811 | 729,870 | | 1,258,569 | 5,000,591 |
| Net Care Management Costs | 5,298,528 | 11,920,638 | 4,372,180 | 13,027,024 | 27,144,431 | 17,939,757 | 12,005,476 | 5,104,443 | 6,113,684 | 102,926,160 |
| [| | 4 000 === 1 | 4 000 000 | | 0.550.440.1 | 0.000.500 | 0.444==0.1 | 0.000 100 1 | 0.470.000 | 44 405 000 |
| Administrative Expenses | 2,639,952 | 4,690,577 | 1,888,602 | 4,144,464 | 8,570,142 | 6,306,566 | 8,414,753 | 2,359,409 | 2,470,930 | 41,485,396 |
| Total Operating Expenses | 36,653,357 | 86,765,024 | 30,729,324 | 95,813,164 | 194,326,500 | 150,276,354 | 117,810,328 | 51,167,950 | 38,768,835 | 802,310,836 |
| | | | | | | | | | | |
| Income (Loss) from Operations | (672,460) | (2,435,375) | (1,268,737) | (2,026,955) | 111,738 | (3,786,923) | (2,726,556) | (4,620,740) | (617,022) | (18,043,030) |
| 04 (0)/5 | | | | | | | | | | |
| Other (Revenue)/Expense | | (400,004) | 20.247 | (000,000) | (4.40.050) | 348,796 | | | | (F44 C00) |
| Prior Year Adjustment | | (123,691) | 20,347 | (638,282) | (148,850) | 348,796 | | | | (541,680) |
| Loss d/t uncollected Member Obligation | | (0.4.000) | (7.004) | (00.504) | | (04.405) | | (0.000) | | (450,400) |
| Investment Income | 7.770 | (34,323) | (7,284) | (23,501) | 50.445 | (91,105) | | (2,906) | (000,440) | (159,120) |
| Other Non-Operating | 7,778 | 9,318 | 493,485 | (95,249) | 59,145 | 233,277 | | (0.000) | (208,410) | 499,344 |
| Total Non-Operating (Revenue)/Expense | 7,778 | (148,696) | 506,547 | (757,032) | (89,705) | 490,968 | 0 | (2,906) | (208,410) | (201,456) |
| Net excess/(Deficit) Revenues/Expense | (680,238) | (2,286,679) | (1,775,285) | (1,269,923) | 201,443 | (4,277,891) | (2,726,556) | (4,617,834) | (408,612) | (17,841,574) |
| Net excess/(Delicit) Reveilues/Experise | (000,230) | (2,200,079) | (1,775,265) | (1,209,923) | 201,443 | (4,277,091) | (2,720,550) | (4,017,034) | (400,012) | (17,041,574) |
| Member Months | 13,191 | 29,071 | 12,560 | 36,075 | 81,633 | 45,264 | 33,702 | 11,122 | 11,038 | 273,657 |
| <u>, </u> | , - | , | , | , | , | , - | , | · L | | , |
| Key Ratios | | | | | | | | | | |
| Member Service Cost | 79.8% | 83.2% | 83.1% | 83.9% | 81.6% | 86.0% | 84.6% | 93.9% | 79.1% | 83.9% |
| Care Management Service Cost | 14.7% | 14.1% | 14.8% | 13.9% | 14.0% | 12.2% | 10.4% | 11.0% | 16.0% | 13.1% |
| Combined Member Service Cost | 94.5% | 97.3% | 97.9% | 97.7% | 95.5% | 98.3% | 95.1% | 104.9% | 95.1% | 97.0% |
| Administrative Expense | 7.3% | 5.6% | 6.4% | 4.4% | 4.4% | 4.3% | 7.3% | 5.1% | 6.5% | 5.3% |
| Total Operating Expenses | 101.9% | 102.9% | 104.3% | 102.2% | 99.9% | 102.6% | 102.4% | 109.9% | 101.6% | 102.3% |
| Excess Revenue to Expense | -1.9% | -2.9% | -4.3% | -2.2% | 0.1% | -2.6% | -2.4% | -9.9% | -1.6% | -2.3% |

MCO Financial Statement Summaries YTD for Period Ending December 31, 2009 Audited

| <u> </u> | SFCA | CCCW | ССО | wwc | MCDA | CCI | CWF | CHP | NB | Total |
|--|----------------------------------|----------------------------------|----------------------------------|----------------------------------|------------------------------------|-------------------------------------|-----------------------------------|----------------------------------|-------------------------------------|-------------------------------------|
| Revenue | | | | | | | | | | |
| Capitation | 2,603.41 | 2,778.58 | 2,341.34 | 2,461.80 | 2,373.85 | 3,026.55 | 2,950.26 | 3,018.87 | 2,956.99 | 2,666.70 |
| Other DHS | 70.42 | 115.48 | 0.00 | 33.19 | 0.00 | 168.24 | 108.74 | 338.09 | 178.08 | 82.18 |
| Interest Income- Operating Acct | 0.00 | 1.64 | 3.47 | 0.00 | 0.11 | 0.00 | 0.00 | 0.00 | 2.09 | 0.45 |
| Risk Sharing Accrual | 47.73 | 0.00 | 0.00 | 104.47 | 0.00 | 41.55 | 355.70 | 828.06 | 319.25 | 113.28 |
| Other | 6.12 | 5.12 | 0.70 | 0.30 | 7.90 | 0.00 | 0.00 | 0.00 | 0.00 | 3.27 |
| Total Revenue | 2,727.69 | 2,900.82 | 2,345.52 | 2,599.76 | 2,381.86 | 3,236.33 | 3,414.70 | 4,185.01 | 3,456.41 | 2,865.88 |
| Expenses | | | | | | | | | | |
| Member Services | 2,425.85 | 2,720.71 | 2,239.74 | 2,428.97 | 2,225.62 | 3,120.30 | 3,253.79 | 4,300.35 | 2,979.60 | 2,704.66 |
| Cost Share | (52.15) | (53.17) | (76.99) | (55.93) | (127.14) | (42.20) | (34.29) | (28.29) | (22.86) | (70.27) |
| Room & Board | (187.82) | (240.87) | (196.79) | (185.13) | (155.49) | (279.19) | (316.31) | (342.67) | (218.30) | (222.33) |
| Spend Down | (9.03) | (13.49) | (17.88) | (7.96) | 0.00 | (14.58) | (13.49) | 0.00 | (3.86) | (7.97) |
| Net Member Services Costs | 2,176.85 | 2,413.19 | 1,948.07 | 2,179.95 | 1,942.99 | 2,784.33 | 2,889.70 | 3,929.39 | 2,734.57 | 2,404.10 |
| Care Management (External) Care Management (Internal) Care Management- Admin Allocation Net Care Management Costs Administrative Expenses | 401.68 0.00 0.00 401.68 | 0.00 410.05 0.00 410.05 | 4.40 343.70 0.00 348.09 | 0.00 361.11 0.00 361.11 | 290.13 14.88 27.51 332.52 | 131.32 248.08 16.94 396.34 | 2.09 332.47 21.66 356.22 | 0.00 458.94 0.00 458.94 | 14.10 425.75 114.02 553.88 | 128.66 229.18 18.27 376.11 |
| | • | • | 1 | • | • | • | • | 1 | 1 | |
| Total Operating Expenses | 2,778.66 | 2,984.59 | 2,446.53 | 2,655.94 | 2,380.49 | 3,320.00 | 3,495.60 | 4,600.46 | 3,512.31 | 2,931.81 |
| Income (Loss) from Operations | (50.98) | (83.77) | (101.01) | (56.19) | 1.37 | (83.66) | (80.90) | (415.45) | (55.90) | (65.93) |
| Other (Revenue)/Expense | | | | | | | | | | |
| Prior Year Adjustment | 0.00 | (4.25) | 1.62 | (17.69) | (1.82) | 7.71 | 0.00 | 0.00 | 0.00 | (1.98) |
| County Profit Share (Milwaukee) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Investment Income | 0.00 | (1.18) | (0.58) | (0.65) | 0.00 | (2.01) | 0.00 | (0.26) | 0.00 | (0.58) |
| Other Non-Operating | 0.59 | 0.32 | 39.29 | (2.64) | 0.72 | 5.15 | 0.00 | 0.00 | (18.88) | 1.82 |
| Total Non-Operating (Revenue)/Expense | 0.59 | (5.11) | 40.33 | (20.98) | (1.10) | 10.85 | 0.00 | (0.26) | (18.88) | (0.74) |
| Net Excess/(Deficit) Revenues/Expense | (51.57) | (78.66) | (141.34) | (35.20) | 2.47 | (94.51) | (80.90) | (415.18) | (37.02) | (65.20) |
| Member Months | 13,191 | 29,071 | 12,560 | 36,075 | 81,633 | 45,264 | 33,702 | 11,122 | 11,038 | 273,657 |
| monitor Months | 10,101 | 20,011 | 12,000 | 00,070 | 01,000 | 70,207 | 00,702 | 11,122 | 11,000 | 210,001 |

MCO Financial Statement Summaries YTD for Period Ending December 31, 2009 Audited

| | SFCA | CCCW | cco | wwc | MCDA | CCI | CWF | CHP | NB | Total |
|--|----------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|----------------------|--------------------|--------------------------|
| Solvency Protection | - | | | | | | | | | |
| Working Capital | | | | | | | | | | Totals |
| Current Assets | 4,956,566 | 8,884,198 | 8,992,099 | 9,684,545 | 25,521,126 | 21,163,868 | 15,017,169 | 7,254,037 | 7,374,686 | 108,848,294 |
| Current Liabilities | 4,973,820 | 11,469,420 | 3,611,690 | 10,956,852 | 19,242,389 | 23,547,273 | 24,967,190 | 12,062,553 | 8,540,400 | 119,371,588 |
| Working Capital | (17,254) | (2,585,222) | 5,380,408 | (1,272,307) | 6,278,737 | (2,383,405) | (9,950,022) | (4,808,516) | (1,165,714) | (10,523,294) |
| Required | 732,373 | 1,641,148 | 593,798 | 1,769,790 | 3,891,661 | 2,783,858 | 2,091,261 | 899,280 | 716,627 | 15,119,796 |
| Excess/(shortage) | (749,627) | (4,226,370) | 4,786,610 | (3,042,097) | 2,387,076 | (5,167,263) | (12,041,282) | (5,707,796) | (1,882,341) | (25,643,089) |
| Current Restricted Reserve Required | 362,665 1,282,373 | 1,870,574 1,870,574 | 1,213,795 1,143,798 | 1,549,002 1,934,895 | 3,360,504 2,000,000 | 2,293,006 2,000,000 | 1,723,214 2,000,000 | 250,723 1,449,280 | 500,001 500,000 | 13,123,483 14,180,920 |
| Restricted Reserve | 362 665 | 1 870 574 | 1 213 705 | 1 5/19 002 | 3 360 504 | 2 203 006 | 1 723 214 | 250 723 | 500.001 | 13 123 /83 |
| Excess/(shortage) | (919,708) | 0 | 69,997 | (385,893) | 1,360,504 | 293,006 | (276,786) | (1,198,557) | 1 | (1,057,437) |
| Solvency Fund | | | | | | | | | | |
| Current Solvency Fund | 0 | 1,539,901 | 305,740 | 253,133 | 750,000 | 2,018,542 | 0 | 0 | 162,341 | 5,029,657 |
| Required | 1,166,187 | 1,620,574 | 250,000 | 1,684,895 | 250,000 | 2,000,000 | 1,845,630 | 1,249,640 | 250,000 | 10,316,926 |
| Excess/(shortage) | (1,166,187) | (80,673) | 55,740 | (1,431,762) | 500,000 | 18,542 | (1,845,630) | (1,249,640) | (87,659) | (5,287,269) |
| Total Equity | 345,411 | 2,375,833 | 7,026,431 | 1,409,239 | 10,389,241 | 2,407,557 | (3,564,522) | (5,987,922) | (208,468) | 14,192,800 |

MCO Financial Statement Summaries Family Care Partnership/PACE YTD for Period Ending Dec 31, 2009 Audited Numbers

| | CHP-PHP | Care WI- CWHF | CCI-CCHP | Total |
|---------------------------------|-------------|---------------|-------------|-------------|
| Revenue | | | | |
| Capitation-MA | 79,841,227 | 42,818,411 | 40,745,519 | 163,405,157 |
| Capitation- MC | 42,059,870 | 22,931,206 | 34,078,204 | 99,069,280 |
| Other DHS Funding | 870,226 | 256,416 | | 1,126,642 |
| Interest Income- Operating Acct | | 29,355 | 27,019 | 56,374 |
| Risk Sharing | 451,445 | 985,281 | | 1,436,726 |
| Other Income | | 200 | | 200 |
| Total Service Revenue | 123,222,769 | 67,020,869 | 74,850,742 | 265,094,379 |
| Expenses | | | | |
| Member Services-LTC | 72,851,415 | 31,872,644 | 38,689,694 | 143,413,753 |
| Member Services-Other | 34,057,221 | 19,302,216 | 25,057,551 | 78,416,988 |
| Cost Share, Net | (2,310,641) | (1,168,631) | (836,817) | (4,316,090) |
| Room & Board, Net | (3,960,570) | (1,629,754) | (1,152,167) | (6,742,491) |
| Spend Down & Third Party | (647,704) | (27,194) | (29,173) | (704,071) |
| Net Member Services Costs | 99,989,720 | 48,349,280 | 61,729,089 | 210,068,089 |
| | | | | |
| Net Care Management Costs | 21,250,604 | 12,602,239 | 6,865,901 | 40,718,744 |
| | | | | |
| Administrative Expenses | 5,607,853 | 5,177,266 | 4,977,959 | 15,763,078 |
| Total Operating Expenses | 126,848,178 | 66,128,785 | 73,572,948 | 266,549,911 |
| Income (Loss) from Operations | (3,625,409) | 892,083 | 1,277,793 | (1,455,533) |
| Other (Revenue)/Expense | | | | |
| Prior Year Adjustment | | | 54,095 | 54,095 |
| Other Funding | | | 04,000 | 0 |
| Investment Income | (710,600) | (1,024,578) | (161,560) | (1,896,738) |
| Other Non-Operating | (110,000) | (1,024,010) | (180,933) | (180,933) |
| Total Other (Revenue)/Expense | (710,600) | (1,024,578) | (107,465) | (2,023,576) |
| Total Other (Nevende)/Expense | (110,000) | (1,024,010) | (107,400) | (2,020,010) |
| Net Surplus/(Deficit) | (2,914,809) | 1,916,661 | 1,385,259 | 568,043 |
| | | | | |
| Member Months | 23,241 | 13,370 | 13,930 | 50,541 |
| Key Ratios (as % of Revenue) | | | | |
| Member Service Expense, Net | 81.1% | 72.1% | 82.5% | 79.2% |
| Care Management Service Expens | 17.2% | 18.8% | 9.2% | 15.4% |
| Total Member Service Expense | 98.4% | 90.9% | 91.6% | 94.6% |
| Administrative Expense | 4.6% | 7.7% | 6.7% | 5.9% |
| Total Operating Expense | 102.9% | 98.7% | 98.3% | 100.5% |
| Net Suplus(Deficit) | -2.4% | 2.9% | 1.9% | 0.2% |

MCO Financial Statement Summaries Family Care Partnership/PACE YTD for Period Ending Dec 31, 2009 Audited Numbers

| _ | CHP-PHP | Care WI- CWHP | CCI-CCHP | Total |
|---------------------------------|----------|---------------|----------|----------|
| Summary PMPM Presentation | | | | |
| Revenue | | | | |
| Capitation-MA | 3,435.44 | 3,202.55 | 2,925.02 | 3,233.15 |
| Capitation- MC | 1,809.77 | 1,715.11 | 2,446.39 | 1,960.19 |
| Other DHS Funding | 37.44 | 19.18 | 0.00 | 22.29 |
| Interest Income- Operating Acct | 0.00 | 2.20 | 1.94 | 1.12 |
| Risk Sharing | 19.42 | 73.69 | 0.00 | 28.43 |
| Other Income | 0.00 | 0.01 | 0.00 | 0.00 |
| Total Service Revenue | 5,302.07 | 5,012.75 | 5,373.35 | 5,245.18 |
| Expenses | | | | |
| Member Services-LTC | 3,134.68 | 2,383.88 | 2,777.44 | 2,837.60 |
| Member Services-Other | 1,465.43 | 1,443.69 | 1,798.82 | 1,551.56 |
| Cost Share | (99.42) | (87.41) | (60.07) | (85.40) |
| Room & Board | (170.42) | (121.90) | (82.71) | (133.41) |
| Spend Down & Third Party | (27.87) | (2.03) | (2.09) | (13.93) |
| Net Member Services Costs | 4,302.39 | 3,616.23 | 4,431.38 | 4,156.42 |
| <u> </u> | 21122 | | 100.00 | |
| Net Care Management Costs | 914.38 | 942.57 | 492.89 | 805.66 |
| Administrative Expenses | 241.30 | 387.23 | 357.36 | 311.89 |
| Total Operating Expenses | 5,458.07 | 4,946.02 | 5,281.62 | 5,273.98 |
| Income (Loss) from Operations | (156.00) | 66.72 | 91.73 | (28.80) |
| | | | | |
| Other (Revenue)/Expense | | 1 | | |
| Prior Year Adjustment | 0.00 | 0.00 | 3.88 | 1.07 |
| Other DHS Funding | 0.00 | 0.00 | 0.00 | 0.00 |
| Investment Income | (30.58) | (76.63) | (11.60) | (37.53) |
| Other Non-Operating | 0.00 | 0.00 | (12.99) | (3.58) |
| Total Other (Revenue)/Expense | (30.58) | (76.63) | (20.70) | (40.04) |
| Net Surplus/(Deficit) | (125.42) | 143.35 | 112.43 | 11.24 |
| Member Months | 23,241 | 13,370 | 13,930 | 50,541 |

Notes:

- 1. The allocation of administrative expenses to the cost of care management and other internally provided services is under review to ensure parallel reporting practices between the entities.
- 2. The grouping of services to the LTC vs. Other category is currently under review to ensure parallel reporting practices between the entities.