

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending September 30, 2016**

	Care WI- CWHP	CCI-CCHP	iCare	Total
Revenues				
Capitation-MA	48,092,576	43,736,221	23,407,618	115,236,415
Capitation- MC	32,305,710	28,484,526	10,443,087	71,233,323
Interest Income-Operating Acct	38,691	-	122,261	160,952
Other Retro Adjustments, DHS	290,130	43,575	-	333,705
Other Income	2,000	618,587	181,094	801,681
Total Revenues	80,729,107	72,882,909	34,154,060	187,766,076

Expenses				
Total Acute & Primary Services	27,598,054	22,189,208	16,705,640	66,492,902
Total LTC-Family Care Expenses	39,525,564	41,285,534	16,302,888	97,113,986
Cost Share	(1,296,088)	(1,414,264)	(206,183)	(2,916,535)
Room & Board	(2,256,395)	(2,501,968)	(597,539)	(5,355,902)
Net Member Services Expenses	63,571,135	59,558,510	32,204,806	155,334,451

Net Care Management Expenses	7,155,471	5,978,112	2,922,701	16,056,284
------------------------------	-----------	-----------	-----------	------------

Administrative Expenses	4,812,527	5,096,812	1,865,551	11,774,890
-------------------------	-----------	-----------	-----------	------------

Total Operating Expenses	75,539,133	70,633,434	36,993,058	183,165,625
---------------------------------	-------------------	-------------------	-------------------	--------------------

Income (Loss) from Operations, CY	5,189,974	2,249,475	(2,838,998)	4,600,451
--	------------------	------------------	--------------------	------------------

Other (Revenue)/Expense, Operating				
Total Other (Revenue)/Expense	(840,363)	(292,746)	(1,249,639)	(2,382,748)

Net Income/ (Loss)	6,030,337	2,542,221	(1,589,359)	6,983,199
---------------------------	------------------	------------------	--------------------	------------------

Member Months by FC Target Group				
Developmentally Disabled (DD)	12.3%	14.5%	13.1%	13.3%
Physically Disabled (PD)	52.5%	42.0%	79.3%	54.8%
Frail Elder (FE)	35.2%	43.5%	7.6%	31.9%
Total Member Months	13,348	11,799	7,450	32,597

Key Ratios (as % of Revenue)				
Member Service Expense, Net	78.7%	81.7%	94.3%	82.7%
Care Management Service Expense	8.9%	8.2%	8.5%	8.5%
Total Member Service Expense	87.6%	89.9%	102.8%	91.2%
Administrative Expense	6.0%	7.0%	5.5%	6.3%
Total Operating Expense	93.6%	96.9%	108.3%	97.5%
Income (Loss) from Operations, CY	6.4%	3.1%	-8.3%	2.5%
Net Income/ (Loss)	7.5%	3.5%	-4.7%	3.7%

**Family Care Partnership/PACE
MCO Financial Statement Summaries
YTD for Period Ending September 30, 2016**

	Care WI- CWHP	CCI-CCHP	iCare	Total
Summary PMPM Presentation				
Revenues				
Capitation-MA	3,602.98	3,706.78	3,141.89	3,535.17
Capitation- MC	2,420.27	2,414.15	1,401.72	2,185.26
Interest Income-Operating Acct	2.90	-	16.41	4.94
Other Retro Adjustments, DHS	21.73	3.69	-	10.24
Other Income	0.15	52.43	24.31	24.59
Total Revenues	6,048.03	6,177.05	4,584.33	5,760.20
Expenses				
Total Acute & Primary Services	2,067.58	1,880.60	2,242.31	2,039.84
Total LTC-Family Care Expenses	2,961.16	3,499.07	2,188.25	2,979.21
Cost Share	(97.10)	(119.86)	(27.67)	(89.47)
Room & Board	(169.04)	(212.05)	(80.20)	(164.31)
Spend Down & Third Party	-	-	-	-
Net Member Services Expenses	4,762.60	5,047.76	4,322.69	4,765.27
Net Care Management Expenses	536.07	506.66	392.30	492.57
Administrative Expenses	360.54	431.97	250.40	361.22
Total Operating Expenses, CY	5,659.21	5,986.39	4,965.39	5,619.06
Income (Loss) from Operations, CY	388.82	190.66	(381.06)	141.14
Other (Revenue)/Expense, Ordinary				
Total Other (Revenue)/Expense	(62.96)	(24.81)	(167.73)	(73.10)
Net Income/ (Loss)	451.78	215.47	(213.33)	214.24
Member Months by FC Target Group				
Developmentally Disabled (DD)	12.3%	14.5%	13.1%	13.3%
Physically Disabled (PD)	52.5%	42.0%	79.3%	54.8%
Frail Elder (FE)	35.2%	43.5%	7.6%	31.9%
Total Member Months	13,348	11,799	7,450	32,597
*Equity	27,806,700	12,389,272	31,274,009	71,469,981

* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.