

**Family Care Partnership/PACE  
MCO Financial Statement Summaries  
YTD for Period Ending June 30, 2014**

	Care WI- CWHP	CCI-CCHP	iCare	Total
<b>Revenues</b>				
Capitation-MA	26,141,564	27,352,866	14,997,958	68,492,388
Capitation- MC	18,833,524	17,775,098	5,357,279	41,965,901
Interest Income-Operating Acct	11,057	-	78,162	89,219
Other Retro Adjustments, DHS	16,836	-	-	16,836
Other Income	5,300	-	-	5,300
<b>Total Revenues</b>	<b>45,008,281</b>	<b>45,127,964</b>	<b>20,433,399</b>	<b>110,569,644</b>

<b>Expenses</b>				
Total Acute & Primary Services	17,066,242	16,914,715	13,733,913	47,714,870
Total LTC-Family Care Expenses	23,604,427	25,702,930	5,796,315	55,103,672
Cost Share	(823,167)	(859,992)	(86,797)	(1,769,956)
Room & Board	(1,389,306)	(1,634,762)	(294,704)	(3,318,772)
Spend Down & Third Party	(73,624)	(86,660)	-	(160,284)
<b>Net Member Services Expenses</b>	<b>38,384,572</b>	<b>40,036,231</b>	<b>19,148,727</b>	<b>97,569,530</b>

Net Care Management Expenses	4,911,795	5,046,369	1,890,628	11,848,792
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Administrative Expenses	2,635,735	2,609,803	1,331,247	6,576,785
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<b>Total Operating Expenses</b>	<b>45,932,102</b>	<b>47,692,403</b>	<b>22,370,602</b>	<b>115,995,107</b>
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<b>Income (Loss) from Operations, CY</b>	<b>(923,821)</b>	<b>(2,564,439)</b>	<b>(1,937,203)</b>	<b>(5,425,463)</b>
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**Other (Revenue)/Expense, Operating**

Total Other (Revenue)/Expense	(983,346)	(227,921)	(1,476,075)	(2,687,342)
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<b>Net Income/ (Loss)</b>	<b>59,525</b>	<b>(2,336,518)</b>	<b>(461,128)</b>	<b>(2,738,121)</b>
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**Member Months by FC Target Group**

Developmentally Disabled (DD)	12.1%	12.7%	29.0%	15.9%
Physically Disabled (PD)	53.1%	39.9%	68.1%	51.1%
Frail Elder (FE)	34.8%	47.4%	3.0%	33.0%
<b>Total Member Months</b>	<b>8,672</b>	<b>8,371</b>	<b>4,566</b>	<b>21,609</b>

**Key Ratios (as % of Revenue)**

Member Service Expense, Net	85.3%	88.7%	93.7%	88.2%
Care Management Service Expense	10.9%	11.2%	9.3%	10.7%
Total Member Service Expense	96.2%	99.9%	103.0%	99.0%
Administrative Expense	5.9%	5.8%	6.5%	5.9%
Total Operating Expense	102.1%	105.7%	109.5%	104.9%
Income (Loss) from Operations, CY	-2.1%	-5.7%	-9.5%	-4.9%
<b>Net Income/ (Loss)</b>	<b>0.1%</b>	<b>-5.2%</b>	<b>-2.3%</b>	<b>-2.5%</b>

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	Care WI- CWHP	CCI-CCHP	iCare	Total
<b>Summary PMPM Presentation</b>				
<b>Revenues</b>				
Capitation-MA	3,014.51	3,267.57	3,284.70	3,169.63
Capitation- MC	2,171.78	2,123.41	1,173.30	1,942.06
Interest Income-Operating Acct	1.28	-	17.12	4.13
Other Retro Adjustments, DHS	1.94	-	-	0.78
Other Income	0.61	-	-	0.25
<b>Total Revenues</b>	<b>5,190.12</b>	<b>5,390.99</b>	<b>4,475.12</b>	<b>5,116.85</b>
<b>Expenses</b>				
Total Acute & Primary Services	1,967.99	2,020.63	3,007.87	2,208.11
Total LTC-Family Care Expenses	2,721.94	3,070.47	1,269.45	2,550.04
Cost Share	(94.92)	(102.73)	(19.01)	(81.91)
Room & Board	(160.21)	(195.29)	(64.54)	(153.58)
Spend Down & Third Party	(8.49)	(10.35)	-	(7.42)
<b>Net Member Services Expenses</b>	<b>4,426.31</b>	<b>4,782.73</b>	<b>4,193.76</b>	<b>4,515.24</b>
Net Care Management Expenses	566.40	602.84	414.07	548.33
Administrative Expenses	303.94	311.77	291.56	304.36
Total Operating Expenses, CY	5,296.65	5,697.34	4,899.39	5,367.93
<b>Income (Loss) from Operations, CY</b>	<b>(106.53)</b>	<b>(306.35)</b>	<b>(424.27)</b>	<b>(251.08)</b>
<b>Other (Revenue)/Expense, Ordinary</b>				
Total Other (Revenue)/Expense	(113.39)	(27.23)	(323.28)	(124.36)
<b>Net Income/ (Loss)</b>	<b>6.86</b>	<b>(279.12)</b>	<b>(100.99)</b>	<b>(126.71)</b>
<b>Member Months by FC Target Group</b>				
Developmentally Disabled (DD)	12.1%	12.7%	29.0%	15.9%
Physically Disabled (PD)	53.1%	39.9%	68.1%	51.1%
Frail Elder (FE)	34.8%	47.4%	3.0%	33.0%
<b>Total Member Months</b>	<b>8,672</b>	<b>8,371</b>	<b>4,566</b>	<b>21,609</b>
*Equity	20,605,903	13,486,646	22,206,474	56,299,023

\* Total Equity may include restricted and unrestricted equity, and availability of equity for investment in or support of current year operations should not be assumed.

*The DHS presentation of financial results is a subset of the full financial statement reports from the MCOs and reviewed for reasonableness. The MCO financial reporting is on a generally accepted accounting principals (GAAP) basis. Financial reporting is technical in nature and no party should use, or make assumptions about, the results without a thorough understanding of the program and health care industry financial reporting.*