

Second Round of Questions and Answers
Pharmacy Management Services
RFP 1637 DLTC-SM
March 23, 2009

Q1) What criteria will be used by the State of Wisconsin to determine the cost-benefit of the proposal against the cost of the current state-run pharmacy operations?

A: At facilities where pharmacies are currently state-run, the State will perform a full analysis of the benefits and costs of contracting-out pharmacy operations compared with continuing to operate state-run pharmacies. The criteria that will be considered in this analysis include, but are not limited to:

- 1) Total Cost to the State of Wisconsin
- 2) Impact on Quality of Pharmacy Services
- 3) Impact on Facility Operations
- 4) Future Risks Associated with Outsourcing Pharmacy Operations

Q2) How will the evaluation committee be formed and who will make up the committee to evaluate the proposal responses?

The evaluation committee will be comprised of department staff and non-state staff subject matter experts. One person with procurement expertise will be on the committee as a non-scoring member. Panel members are chosen based on their expertise relating to requirements and services being solicited. A list of evaluators and the evaluation process and results are subject to open records law and will be made available as noted in Sections 1.14 and 3.6 of the RFP.

The evaluation committee will review and score vendor responses against the technical criteria in Section 4 and will prepare a summary report of the evaluation. The proposer's response to the requirements in Section 4 serve to evaluate the contractor's capabilities for performing the comprehensive pharmacy services for DHS state facilities, as well as references, and any interviews/demonstrations.

Proposals that have successfully responded to the technical requirements, based on the committee evaluation, will have their cost proposals opened. The lowest cost proposal will receive the most points allowed for cost. The rest of the accepted proposals will receive a percentage of the maximum number of points depending on the proposal cost quote. The vendor's technical and cost scores will be combined for a total proposal score. An abstract of the technical and cost scores for each vendor will be included with the evaluation team summary report.

Q3) Will there be a separate evaluation committee for each facility proposal response?

No

Q4) Will there be a separate evaluation committee for a global proposal response?

No

Q5) Your recent response indicated that there will be no “facility tours offered”. May a vendor request and be granted a tour of a facility? If not, why not?

Facility tours will not be conducted with vendors due to potential risk of loss of client confidentiality and violation of federal HIPAA laws. Facility tours from a variety of vendors over several appointments would be disruptive to services at the facilities. The Department does not believe a tour of a facility pharmacy is a pivotal factor in a vendor’s ability to respond to the RFP. Vendor proposals should address the requirements in the RFP which provide adequate specificity concerning the business requirements of the pharmacy operations of the DHS facilities. In the event the determination is made to contract for services, a facility tour may be conducted during the negotiations.