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State of Wisconsin
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DIVISION OF LONG TERM CARE

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June 18, 2008

Wisconsin Council on Long-Term Care
Long-Term Care Expansion Planning Consortia
Interested Individuals and Organizations

Dear Interested Parties:

On January 28, 2008 the Department of Health and Family Services (DHFS) released a Request for Proposals (RFP) to solicit entities interested in beginning the process of certification to provide managed long-term care services in eight counties in Wisconsin. These counties include Crawford, Sauk, Richland, Juneau, Grant, Iowa, La Fayette and Green. Two proposals were received and evaluated by a committee comprised of individuals internal and external to DHFS. Both of these proposals were evaluated as meeting the criteria to move to the certification phase of development as a managed care organization. One of the vendors proposed to serve a single county (Sauk) and the other proposed to serve all eight counties included in the RFP.

Entities that successfully meet certification requirements will be offered a contract by DHFS to provide Family Care or Family Care Partnership (depending on their proposal) to the counties that they identified in their proposals. The table attached identifies entities that submitted successful proposals, the counties each proposes to serve, the degree of integration of long-term care and health care proposed by each and the anticipated start of enrollments by the managed care organization.

All proposals are posted on the DHFS Managed Care Expansion website under "What's New?" at <http://dhfs.wisconsin.gov/ManagedLTC/whatsnew.htm>.

Questions about the procurement process that led to this announcement should be addressed to Sue McKercher, Purchasing Agent, DES, at 608-267-7637. Any questions about Long-Term Care Expansion Planning may be addressed to Kathleen Luedtke at 608-267-4896 or Kathleen.Luedtke@dhfs.wisconsin.gov.

Sincerely,

A handwritten signature in cursive script that reads "Judith E. Frye".

Judith E. Frye
Director
Office of Family Care Expansion

Managed Care Organizations Notified of Intent to Award Contracts

Proposing Organization	Counties Identified in Proposal	Degree of Integration Proposed and Anticipated Start of Enrollments*
Care Wisconsin First, Inc.	Sauk	Family Care Partnership in 2008
Southwest Family Care Alliance	Sauk, Crawford, Grant, Green, Iowa, Juneau, La Fayette, Richland	Family Care in 2008

*Enrollments may be phased-in by county, target group or program type over the course of 2008 and 2009.